



Wes ●●● HALL

Entrepreneur | Business Expert | Dragon, CBC's Dragons' Den



TheSpotlightAgency.com



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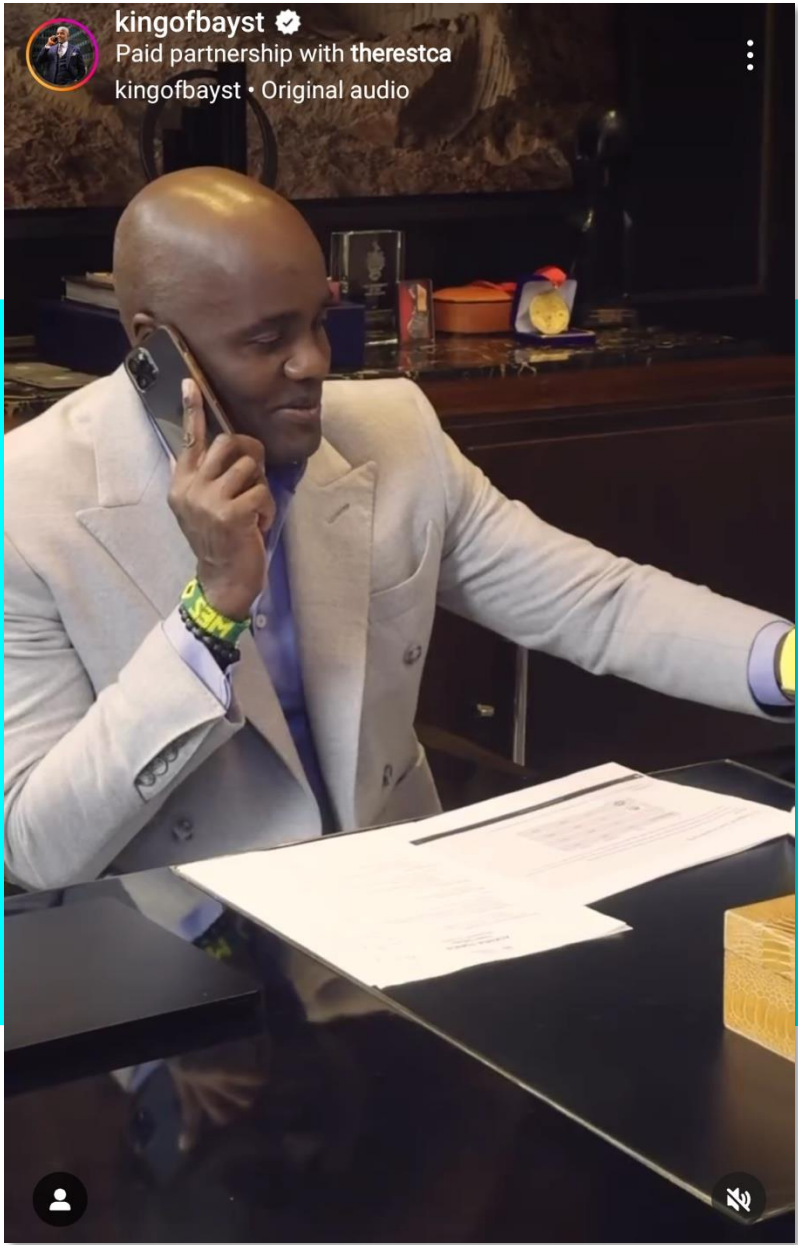
Wes Hall is one of the most influential businesspeople in Canada. A popular “dragon” on CBC's *Dragons' Den*, Wes has been called one of the nation's “most influential powerbrokers” by the *Globe and Mail*, named one of the “most powerful businesspeople” by Canadian Business, and ranked 16 on *Maclean's* 2021 Power List. From orchestrating multi-billion-dollar deals for Canada's corporate elite to boldly fighting systemic racism, Wes makes big things happen.

Wes came from very humble beginnings, growing up in a tin shack in rural Jamaica. Today, he is the founder of Kingsdale Advisors, where he has established himself as the preeminent leader in shareholder advisory services. His clients are some of North America's biggest names, including Air Canada, Barrick, BHP Billiton, Citigroup, CN, CP, OVINtiv, Goldcorp, Talisman, and Suncor. He has also been sought out to lead some of the highest profile deals and activist campaigns in North America.

Wes's success and reputation led him to CBC's *Dragons' Den*. The first Black Dragon, he aims to create more opportunities for BIPOC entrepreneurs. Wes is also the executive producer of the Dionne Warwick documentary, *Don't Make Me Over*, which premiered at the 2021 Toronto International Film Festival; host of the podcast; and the author of his memoir, *No Bootstraps When You're Barefoot*.

@KingOfBaySt

26.1K+ Followers on Instagram





An official selection at the 2016 Toronto Black Film Festival, *WES* explores Wes' journey from rural Jamaica to the top of Canada's corporate ladder.

FINANCIAL POST

A Wes side story: Kingsdale founder gets the documentary treatment

In two weeks a documentary — titled Wes — will premier at the Toronto Black Film Festival

Barry Critchley
Jan 29, 2016 • January 29, 2016 • 3 minute read • [Join the conversation](#)



- Ranked #16 on *Maclean's* Power List of Canada's 50 Most Powerful People (2021)
- Lifetime Achievement Award, Ontario Chamber of Commerce Business Achievement Awards (2021)
- Social Impact Award, Toronto Black Film Festival (2021)
- Communicator of the Year, International Association of Business Communicators (2020)
- *Toronto Life's* 50 Most Influential Torontonians (2020)
- Entrepreneur of the Year, Ernst and Young (2009)

Newsmaker: Failure is not an option

Wes Hall, executive chairman of Toronto-based Kingsdale Advisors, is on a mission to eliminate anti-Black systemic racism

By: Greg Dalgetty | August 21, 2020 | 00:09



University of Toronto
MAGAZINE



Wes Hall. Photo by Wade Hudson

Wes Hall's Extraordinary Journey

U of T's new chancellor overcame immense odds to become a business leader, philanthropist and advocate for change

CITY

Why aren't there more Black executives on Bay Street?

A Q&A with BlackNorth Initiative founder and chairman Wes Hall

BY COURTNEY SHEA | SEPTEMBER 21, 2020



Man on a mission: How Wes Hall and the BlackNorth Initiative are bringing change to Bay Street

The kid who grew up in a tin shack and became a Bay Street power broker working to address systemic racism in corporate Canada

Joe O'Connor

Sep 23, 2020 • September 25, 2020 • 10 minute read • [Join the conversation](#)



How Wes Hall is attacking racist systems, starting at the top

The Torontonian—who grew up in a tin shack in Jamaica and went on to establish a top shareholder advisory firm—launched the BlackNorth Initiative to nudge social change starting in Canada's boardrooms

By Shannon Proudfoot
January 18, 2021



Publicity and Media 

The BlackNorth Initiative has a business plan for change, and it's already starting to pay dividends

More than 400 Canadian business leaders at companies valued at combined \$1.3 trillion have signed BlackNorth CEO pledge

Mary Teresa Bitti

Feb 04, 2021 • February 4, 2021 • 4 minute read •  13 Comments



Wes is the founder and chairman of the Canadian Council of Business Leaders Against Anti-Black Systemic Racism and The BlackNorth Initiative, committed to the removal of anti-Black systemic barriers.



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